

# QuickStart Data Migration Service for Callidus TrueMBO and TrueQuota

*Pre-packaged Service Pack for Rapid Data Migration between TrueMBO, TrueQuota and TrueComp*

The QuickStart Data Migration Service from Callidus Software helps you migrate data between TrueComp® and TrueMBO™ or TrueQuota™ quickly, and with minimum effort. The service pack is designed for:

- Customers who are already using Callidus TrueComp on-premise, and want to add TrueMBO and/or TrueQuota
- Customers who are planning to implement Callidus TrueComp on-premise, along with TrueMBO and/or TrueQuota

The QuickStart Data Migration Service will help both groups of customers configure the process of extracting employee and organizational data from TrueComp, and uploading the data into TrueMBO and/or TrueQuota for efficient objective management and quota management.

This pre-packaged service pack includes a complete suite of scripts and instructions that are fully compatible with your specific operation process and product release. Callidus Software solutions consultants, who have extensive experience in the configuration of TrueComp, TrueMBO and TrueQuota, will work closely with you to validate the deployment of the service pack, and ensure that your team has the knowledge to use the data migration solution effectively.

## Key Benefits

- Maximize the return on your investment in both TrueComp, TrueMBO and TrueQuota
- Provide a consistent view of your employee and organizational data among TrueComp, TrueMBO and TrueQuota
- Import approved quota targets to TrueComp for compensation processing
- Import performance results and objective-based payments to TrueComp for a single view of sales performance, and payments by sales people and sales management
- Eliminate duplicate data entries in multiple systems



## Deliverables

The QuickStart Data Migration Service includes the following deliverables:

### TrueMBO

- A suite of lightweight data migration utility applications to:
  - extract participant, position and hierarchy data from your TrueComp® repository into flat files for loading into TrueMBO™ staging tables
  - extract outputs from TrueMBO
  - load the MBO outputs into TrueComp
- Validation of the data migration utility applications, based on your specific release of TrueComp and the configuration of TrueMBO
- One training session on the step-by-step data migration process
- An operations document for the use of the data migration utility application

### TrueQuota

- A suite of lightweight data migration utility applications to:
  - extract participant, position and hierarchy data from your TrueComp repository into flat files for loading into TrueQuota™ staging tables
  - extract approved quota targets for each participant from TrueQuota
  - load the quota targets into TrueComp staging tables
- Validation of the data migration utility applications, based on your specific release of TrueComp and the configuration of TrueQuota
- One training session on the step-by-step data migration process
- An operations document for the use of the data migration utility application

Note that the QuickStart Data Migration Service assumes that the same employee and organizational hierarchy data are used between TrueComp and TrueMBO (or between TrueComp and TrueQuota). The service is not designed to support advanced data management deployments, including data integration with applications other than TrueComp, data cleansing, data validation and data transformation. If you expect additional support from Callidus in these areas, Callidus can provide a separate estimate for the additional services.

For more information about the QuickStart Data Migration Service, please contact us.

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