



# Callidus Certification Fact Sheet

## Thinking About Pursuing Callidus Certification?

Callidus Certification is an industry recognized professional designation in the field of Enterprise Incentive Management (EIM). If you are serious about pursuing Callidus Certification and already know which direction you would like to go, we recommend visiting the Certification Program section of the Callidus Software web site ([www.callidussoftware.com](http://www.callidussoftware.com)) and downloading the Certification Program Guide. However, if you're still debating the pursuit of Callidus Certification, we recommend reading this brief document to set yourself up for success and become familiar with the program.

## About the Certification Process

Most EIM professionals want to gain an understanding of how long it takes to obtain Callidus Certification, and there are several factors involved with estimating successful completion of the programs' requirements. In general, the Callidus Certification process is not meant to be fast-tracked. Additionally, the designation of Callidus Certified cannot be earned just by participating in our classes. If you are new to Callidus products and the EIM field, it will take time and commitment. In some cases, new EIM professionals working with Callidus products will wait several months before registering for advanced certification exams. For those who have extensive field experience with Callidus and related software products, successful completion could be much sooner.

## Callidus Exams

Callidus exams are challenging. More specifically, advanced certification exams test for knowledge gained through hands-on implementation experience. In addition to attending Callidus Certified training courses, individuals who have gained a depth of knowledge through implementation experience should be well prepared to register for and pass advanced exams. As you research the certification requirements specific to the track you're pursuing, you will find classes that are strongly recommended. It's important to note that attendance in advanced courses does not automatically mean you will pass the Callidus exams. Additionally, not all advanced exam questions and test scenarios come directly from the content taught in our courses. While some course content is tested in exams, every advanced certification exam is written with an expectation of hands-on experience, and the ability to apply critical thinking and problem-solving skills to various scenarios.

## Tips for Success with Callidus Certification

- Participate in all Strongly Recommended Callidus Certified training courses relevant to the track being pursued
- Don't rush into taking advanced Callidus certification exams if you don't feel prepared. For example, some individuals find a great deal of success by working extensively with Callidus products at their place of work or current implementation project prior to registering for advanced exams
- Focus on a specific certification track, and set realistic goals for successful completion of its requirements
- Review the Letter of Recommendation (LOR) requirements when registering for certification

## Getting Started

For more information on the Callidus Certification program, contact the Callidus Software Certification team at: [calliduscertification@callidussoftware.com](mailto:calliduscertification@callidussoftware.com) or call (866) 622-2089.



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